

“

Since we are dealing with multiple brands, our numbers exceed a million-part numbers, we chose SAP Business One because it has unlimited possibilities that other programs do not offer.

”

Gisella Garrison,
President, U.S. Parts Locators.



Heavy Machinery meets Excellent and Fast Customer Service with SAP Business One®



U.S. PARTS LOCATORS

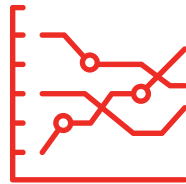
Founded in 2000, **U.S. PARTS LOCATORS**, offers original aftermarket and direct replacement spare parts with competitive prices for the Construction, Agricultural, and Mining industries. It is a strong company dedicated to the distribution of the export and distribution of spare parts for heavy machinery. They pride themselves in meeting each one of their customer's requirements. Their mission is to completely satisfy every single one of their client's needs within a day. With SAP Business One they are able to control the stock and avoid the need of having a bigger structure.

Learn more about their Products
@UsPartLocators



Before: Challenges and Opportunities

1



The growing range of reference numbers from many different brands was making inventory difficult to control.

2



Needed accurate data and reports to determine the evolution of the company.

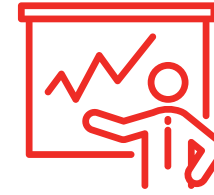
Why SAP and Consensus

- SAP Business One offers unlimited possibilities.
- SAP Business One is a user-friendly system with clear and comprehensive graphics and windows that help to understand the processes of the job.
- With Consensus we have found a partner that speaks our language, they are knowledgeable and make us feel at ease.
- Consensus has created a “blueprint” adapted to the company’s needs to improve the workflow and take us to the next level.



After: Value-Driven Results

1



Continuous improvement of the company and employees with faster processes and smart working.

2



Credit card processes from the customers are right into the system thanks to an Add-on linked with SAP Business One.

3



Better control of the inventory with barcode reader guns connected with SAP Business One.

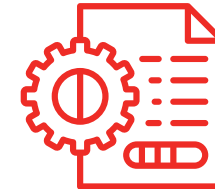
After: Value-Driven Results

4



Improvement of the database
for business partners.

5



Unique reports and queries
defined for the business.



50%
**Inventory
control
improvement**



1,000,000
**Reference
numbers**



80
**Average
orders/day**



12,000
**Sqm
Warehouse**



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